



CAREER OPPORTUNITY

Group Marketing Representative

Job Summary

RWAM Insurance Administrators Inc. is looking for a motivated individual with strong customer service skills and keen attention to detail to join our Group Marketing Division!

As a member of our team, you will enjoy a positive work environment, professional training, and competitive compensation with benefits. We promote work/life balance and value the importance of family. Status: Full-time.

What you'll do

- Through the use of sound business principles, develop new business opportunities through the selection, development, management and maintenance of a network of Key Advisors in a designated geographical area.
- Conserve existing accounts by effectively addressing Key Advisor or Client needs or problems, and through profitable rate negotiations with Key Advisors and Clients.
- Develop and maintain sound business relationships with all RWAM departments and staff.
- Be conversant with RWAM's underwriting rules and regulations, administration and claim processes, and accounting procedures.
- Be responsible for the accurate preparation of quotations, renewals and correspondence prepared either by you, underwriters or other staff, ensuring that all required information is made available. Review and discuss any problems that derive from these responsibilities with those who are affected.
- Be responsible for the support staff in your division by providing direction, education, and performance management.

What you'll need

- Excellent people skills
- Self motivation
- Ability to work in an unsupervised environment
- Experience in the Group Insurance industry
- CEBS / GBA designation is an asset
- Life License (LLQP) an asset

Perks and Benefits

- A comprehensive benefits package, competitive salary, profit sharing, Christmas bonus and company pension
- Wellness Program including various initiatives throughout the year
- Subsidized Cafeteria
- Free Parking
- Flex hours

RWAM is a Canadian-owned Third-Party Administrator of employee group benefits. Our head office is in Elmira, Ontario, with subsidiary offices in London, Ont; Bedford, NS; and Edmonton, AB.

Learn more at: www.rwam.com

If you are interested in joining our team – please apply to: RWAM.HR@rwam.com by Friday January 22nd, 2021.

RWAM Insurance Administrators Inc. is an equal opportunity employer and encourages applications from all qualified individuals. We thank all applicants for showing an interest, however, only candidates selected for an interview will be contacted.